

effective team leadership

description	A dynamic and highly participative two-day workshop focused on leading the team to achieve. Presented by an experienced and proven successful leader, the workshop is designed to provoke fresh thinking, plus provide the skills and the desire to maximise performance levels in both the individual and the team.
who should attend	Busy leaders, managers and supervisors who are serious about their responsibilities for planning, co-ordinating and leading people to achieve outstanding results.
features	<p>Leadership Techniques</p> <ul style="list-style-type: none">• the principles of effective team leadership• effective time management• feedback, praise and criticism• co-ordinating the company objectives• planning, organising and controlling the team• management as a sales process. <p>Motivation and Leadership</p> <ul style="list-style-type: none">• motivation versus manipulation• developing and maintaining respect• the value of team spirit and how to develop it• inspirational leadership• communication skills – the art of selling the message• effective goal setting• understanding what makes people work and achieve.
format	A combination of tutorial presentation of ideas, group workshop consideration and facilitated review, to identify where and how the concepts can best be applied in the workplace to improve business results.
benefits	<ul style="list-style-type: none">• Improve business results through the development and more effective use of people.• Increase delegates' confidence in their own ability.• Improve how people understand, motivate and develop their teams.• Improve peoples' ability to be effective and persuasive communicators.

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For more details of our consultancy and training support

call us direct on 01235 770791

or fax us on 01235 766701

visit our web site at www.a-t.co.uk

Email us at training@a-t.co.uk